



Our capabilities and resources

a brief introduction





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NNDKP – at a glance

A history of “firsts”

Founded in 1990, NNDKP is independently recognized as one of the promoters of business law in Romania, with observers mentioning that it is “steeped in history” and “tier 1 across the board” (IFLR 1000, 2014).

During the past two decades, NNDKP emerged as one of Romania’s largest and most respected business legal services providers to domestic and international companies, financial institutions and entrepreneurs. Also, NNDKP was **the first Romanian law firm** to propose IP services commonly associated with boutique firms, through NNDKP IP, as well as **built-in legal & tax solutions**, through Tax Advisory Services. Recently, we initiated a strategic alliance with Transfer Pricing Services, to expand our expertise in this area.

Equally equipped for on-the-ground and cross-border timely, efficient and cost-controlled assistance, through our:

- **five offices across Romania**, with its headquarters in Bucharest and presence in Timisoara, Cluj-Napoca, Braşov and Craiova cities
- long-standing cooperation with major **top-tier international law firms**, as well as **exclusive membership** in high profile global and regional affiliations such as [Lex Mundi](#), [WSG](#) and [SEE Legal](#). We are also actively involved in organizations dedicated to specific practice areas, such as [ELG](#) (Energy and Natural Resources) [INTA](#) and [ECTA](#) (Intellectual Property), [IMGL](#) (Gambling) and a world leading organization focused on labour law.

All-encompassing offering

NNDKP has earned undisputed acknowledgement for its professional expertise and commitment to providing superior, individualized client service. This is built on:

- a strong team of **24 partners** currently coordinating **over 150 lawyers & counselors** (including IP and tax) who are highly specialized in specific areas of business law making available to clients a sound business understanding and legal expertise across the full range of practice areas and industries
- the uncanny ability to tailor or advise on **innovative structures and precedent-setting cases** for Romanian domestic market and beyond, as well as on day-to-day tactical aspects; currently, we service more than 800 international clients with interests in Romania, **regardless of the complexity of the matters at hand**

Award winning services

Translating the legal-wordings in plain business language is what we accustomed our clients with. We are proud to have been named thrice “*Law Firm of the Year in Romania*” by Chambers Europe (2009, 2012, 2013). Also, we have been honored with distinctions like

- “*Best law firm in Romania*” (Euromoney “Women in Business Law” initiative 2011, 2012 and 2013) and
- “*Client Service Award*” (Chambers Europe 2011)
- “*Best Firm for Women in Business Law*” (Finmedia, 2016)



Expertise

General

Practice areas of focus

Clients benefit from our extensive expertise built on our lawyers' & consultants' engagement on the vast range of areas of practice impacting domestic and international business over the past 25 years.

We have been at the forefront of the developments of the Romanian business and legal environment, this being one of the pillars of our insightful familiarity with the fundamentals of its legal system.

We focus our practice on (*alphabetical order*):

- Banking & Finance
- Capital Markets
- Competition & State Aid
- Consumer Protection
- Contracts & Commercial Law
- Corporate / M&A
- Data Protection & Privacy
- Dispute Resolution (including arbitration and litigation)
- Employment
- Energy & Natural Resources
- Environment
- EU Law
- Immigration
- Intellectual Property
- IT, Electronic Communications and Media
- Pharmaceuticals & Healthcare
- PPP & Infrastructure
- Public Procurement
- Real Estate
- Restructuring & Insolvency
- Tax

Industries of specialization

We are well aware of the fact that with myriads of businesses across industry sectors pleading for innovative solutions to turn strategic or operational challenges into opportunities, the need to quickly adapt our offering to the new conditions is of the essence.

Thus, we thoroughly guide clients in pursuing investment or development opportunities in Romania, while managing challenging legislative developments, and, sometimes, the lack of predictability and absence of precedents, across virtually all industry sectors, with non-exclusive experience in (*alphabetical order*):

- Agribusiness
- Automotive
- Defence
- Electric Generation and Transmission
- Financial Sector
- Gaming
- Infrastructure and Transport
- Insurance
- Medical Services
- Mining and Minerals
- Oil and Gas
- Pharmaceuticals & Healthcare
- Real Estate and Construction
- Renewable Energy
- Retail and Consumer Goods
- Telecommunication, Media and Technology



Expertise

Specific – our presence in Craiova

On the ground, where needed

In response to the geographic breadth of our clients' businesses or operational interests, we **have continuously developed ways to ensure that the most suitable assistance and representation is provided on the ground, where needed.** At a national level, we have assembled a network of offices to support a strong presence across the country.

We believe that relevant to the business partners of the Chamber of Commerce and Industry of Dolj county is our office in Craiova, established in 2009, alongside our other offices across Romania, **that promptly services the local business community and the entire region** including Mehedinti, Gorj, Valcea or Olt counties.

Know-how and fees – adapted to local context

Our Craiova office contributes to an increased efficiency of the integrated legal and tax services provided by NNDKP, including through swifter and educated responses thanks to in-person interaction and a substantial knowledge of the economic and social particularities of the region. Also, **cost efficiency** may be reached thanks to adapting fee quotes to local context, with no prejudice on the quality of the services provided.

Resources and expertise – an efficient blend

Multidisciplinary trained and sized to be well positioned to deal with **legal assistance and representation in Craiova and the neighboring counties**, across industry sectors, our domestic team is currently comprised of four strong professionals. They may draw upon, as needed, the extensive resources of NNDKP's Bucharest office.

The supervision of the Craiova team is ensured by our **Partner Emil Bivolaru** of the Bucharest office and the coordination at local level in Craiova by **Senior Associate Adriana Nitu (Celea)**, who are responsible for the quality of our work as well as our client service. Also, they focus on evaluating that the most suitable technical local resources are used in a cost-effective way and that these are complemented, as needed, by the know-how flow between Bucharest and the local office.

Our team of lawyers in Craiova has significant expertise in various areas of business law including corporate law, administrative law, labor, civil and real estate law. Highlights of their work include assisting domestic and international investors in relation to tackling the opportunities to invest or develop existing facilities in this region, as well as guiding them on the day-to-day legal aspects of their activities.

Moreover, the local team provides assistance and representation in commercial disputes, administrative law matters, labor conflicts, issues related to the companies' legal and insolvency procedures.

In litigation matters, our lawyers in Craiova represent clients at all court levels (ordinary courts, tribunals, courts of appeal) in the Oltenia region as well as the surrounding areas.

The team in Craiova is **an active part of the local business community** by either supporting relevant local initiatives (e.g., by the Chamber of Commerce and Industry of Dolj county or other third party organizations) or proposing its own events (particularly under the form of tailored presentation, bespoke trainings or other alternatives) organized for its esteemed clients.



Key contacts

With each engagement, we recognize the need for a tailored interaction to ensure that our contribution is rolled-out as efficiently and professionally as possible.

NNDKP's key contacts for Dolj county and the neighbouring regions are listed below, for your reference (*short bios follow on the next pages*):



Emil Bivolaru

Partner

Dispute Resolution | Bucharest

emil.bivolaru@nndkp.ro

Partner overseeing the activity of the Craiova Office; also acts as key contact in relation to engagements potentially assigned to us



Adriana Nițu (Celea)

Senior Associate

Head of Craiova Office

adriana.celea@nndkp.ro

Adriana acts as key contact in Craiova and coordinate s our assistance on the ground

+15 years of experience in the legal field with focus on dispute resolution, corporate and civil law, real estate, labour and employment law, administrative law

Our team on the ground:



Ovidiu Băloi

Associate

Craiova

+12 years of professional activity; focuses his practice on corporate law, dispute resolution, civil, commercial and labour litigation



Alin Clincea

Associate

Craiova

+4 years of experience in the legal field; his expertise covers civil and commercial law, labour law, administrative law



Mihaela Cismaru

Associate

Craiova

+4 years of experience in the legal profession, with particular focus on civil law, commercial law, insolvency and consumer protection

ADDITIONAL RESOURCES

The key contacts are ready to mobilize the required resources and expertise as it may be required by the particularities of each assignment you might entrust us with, in Bucharest, Craiova or across Romania.



Firm's acknowledgements

Independent views

NNDKP has been top ranked in all practice areas ever since the very first researches conducted on Romania by the reputed international guides Chambers Global, Chambers Europe, Legal500 and IFLR 1000.

We are **top-ranked** in (alphabetical order):

- Banking & Finance
- Corporate / M&A
- Competition/Antitrust
- Dispute Resolution
- Employment
- Energy & Natural resources
- Intellectual Property
- Projects, PPP and Procurement
- Real Estate
- Restructuring & Insolvency
- Telecom, Media and Technology
- Tax

by these independent observers and just to name a few of the areas of potential impact to any business.

Today, we are recognized as:



Clients & peers selected accolades

Nestor Nestor Diculescu Kingston Petersen 'stands out as being able to mobilise enough resources to sift lots of data quickly.'
(Legal 500, 2016)

"It is always a pleasure to work with them; they are a team of very professional lawyers, trying to see all the aspects of the legal issue, very thorough analysts, good communicators, available to discuss different opinions and answer all the demands of the client"

"The legal service provided was excellent, comprehensive, prompt and professional"
(IFLR 1000, 2015)

"We really trust the firm and the quality of the work. The lawyers are excellent to work with - very helpful and knowledgeable."
"The team has experienced and knowledgeable lawyers. I particularly appreciate their capacity to give an in-depth analysis of the law and the thoroughness of their assessments."

"The firm is very quick and there whenever we need assistance. We called the lawyers during the morning and by afternoon they already had a plan."
(Chambers & Partners, 2014)

"User-friendly, proactive with advice and goes above and beyond."

"The NNDKP team is very flexible and supportive in terms of always allocating the necessary resources to a project and being ready to adjust in time if required."
(Chambers & Partners, 2012)



Headquarters:

201 Barbu Văcărescu St.
Globalworth Tower 18th floor
020276, District 2
Bucharest, Romania

Craiova office:

40 Unirii St., 1st Floor
Craiova, 200409
Dolj county, Romania

Our domestic network of offices includes:

Timisoara | Cluj-Napoca | Braşov | Craiova

Our international affiliations include:

Member

LexMundi
World Ready

 **WSG**
World Services Group

 **SEE** Legal